



PORT NETWORKS

PRESS RELEASE

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VANGEL PAPER CHOOSES PORT NETWORKS FOR IP SURVEILLANCE SYSTEM

Baltimore, MD – March 18, 2004 – When Vangel Paper recently won a document-destruction account that required it to maintain video records of its shredders in action, account manager Jim Blanchard thought the company would have to invest in an expensive CCTV system and a library of video tapes. Then Blanchard found a better way.

Using a completely digital IP Surveillance system from Port Networks, Vangel was able to meet the requirements of its customer for just over \$100 per month. At the same time, Blanchard gained a valuable sales tool that allows him to use any computer connected to the Internet to show prospective customers real-time operations at the company's plant.

“When I first read about Port Networks IP Surveillance, I thought it was too good to be true,” says Blanchard. “But now we have a way to monitor, record, and replay everything that goes on in our secured shredding facility, right from our desktop PCs, at a very reasonable price.”

The Port Networks IP Surveillance system installed at Vangel Paper includes digital video cameras with built-in servers located in the secured portion of the facility and connected via Ethernet to a network storage server in the company's systems room. Images from each camera are recorded onto a hard drive, and can be accessed for up to 120 days. Because the system is entirely digital and involves no magnetic tape, retrieved video is sharper and clearer than traditional CCTV video. There is also no need for anyone at the company to rotate video tapes or manage the system.

“We've packaged some of the newest video-over-Internet technology together into a powerful, easy-to-use system,” says Hugh Bethell, General Manager at Port Networks. “I think the days of analog CCTV systems are numbered now that digital video and network storage have become so affordable.”

Vangel Paper manages office recycling and secure document destruction for companies that want to protect the environment, their privacy, and the bottom line. Locally owned and operated, the company treats every customer like a neighbor. For outstanding service, competitive prices, and flexible scheduling, look to Vangel Paper for all your office recycling and document destruction needs.

Port Networks provides video over Internet, voice over Internet, and broadband wireless solutions to clients in the Baltimore area. The company's video over Internet solutions start at \$29.95 per month for a single-camera system, and can be customized for nearly any indoor or outdoor application.

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